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### **Product Suite Overview**

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We founded TeachTown with one clear mission: To help children diagnosed with autism spectrum disorders (ASD) and special needs. Today, one child in 50 is diagnosed with an ASD; and many others have developmental and/or intellectual disabilities. Teachers, therapists, and parents need proven tools and strategies that can help them meet educational goals and increase every child's intellectual and social functioning.

TeachTown focuses exclusively on children with autism spectrum disorder, developmental disabilities, and intellectual disabilities – providing them with the only educational treatment that has been scientifically validated: Applied Behavior Analysis (ABA). ABA is widely recognized as an effective treatment for these student populations, but it has also been costly and complicated to implement – until now. TeachTown's products, which utilize evidence-based best practices from ABA and combine computer-delivered and teacher-led ABA instruction, make it easy to deliver this proven treatment with existing staff in any school or setting.

#### What This Means For You

#### 1. Measurably accelerated student learning

TeachTown: Basics provides an extensive data-tracking system that exceeds the reporting requirements for public special education in all 50 states. You can view each student's overall progress through the entire curriculum or look at individual lessons and rates of skill acquisition.

#### 2. Improved student behavior, resulting in less behavior referrals

Research has shown that computer learning can often result in faster acquisition of skills and greater motivation for many children. In a recent study funded by the US Department of Education, using *TeachTown: Basics* led to positive changes in behavior, language, and social interaction for children with ASD.

#### 3. Faster track to student independence

TeachTown's adaptive technology tailors the instruction to each individual student. Students stay on task while engaged in productive educational activities.

#### 4. Cost-effective treatment

Many students with ASD, developmental disabilities, or intellectual disabilities require one-on-one instruction and/or a dedicated aide. This can be inefficient and costly. TeachTown's software makes it possible to offer customized and adaptive instruction anywhere, at any time, in a way that fits your budget.

#### 5. Reduced teacher and paraprofessional attrition

Working with special-needs students can be challenging even for the most dedicated and well-trained educators. TeachTown offers a lifeline for teachers and paraprofessionals, providing them with an effective, easy-to-use tool that helps keep students engaged and on track. Teachers who use TeachTown experience greater satisfaction and less burnout.









#### **TeachTown: Basics Overview**

#### **How it works**

TeachTown: Basics offers a **blend of computer-delivered and teacher-led ABA instruction** proven to increase a student's vocabulary, listening skills, social-emotional development, independence, academics, and intellectual skills. The program is designed to provide learning tools and teaching strategies for children with a developmental age between 2 and 7.

Students meet a cast of engaging, relatable animated characters who accompany them through various computer lessons. Students are asked to match letters and shapes, identify numbers, make comparisons, and perform similar tasks that align with our six targeted learning domains. Rewards are offered on an intermittent reinforcement schedule.

Data are automatically captured and tracked and can be shared among team members to set program goals. Teachers and other team members can leave session notes to connect with one another; student progress reports and graphs are available to everyone on the education team. Each student's information can be synchronized across multiple locations from a secure server, making *TeachTown: Basics* a truly portable therapy.

In the generalization lessons, activities focus on relationship building and naturalistic play activities. The motivating, child-friendly activities are designed to be easy to understand and implement.

#### *TeachTown: Basics* covers six key learning domains:



Adaptiv Skills







anguage Skills



Language Development



Social & Emotional Skills

## Most Difficult 4 3 2 Least Difficult

Includes 800 Lessons
Teaches 10,000+ Concepts
Uses 24,000+ Resources

#### **Program components**



• TeachTown: Basics Generalization Lessons

• TeachTown: Basics Software

• TeachTown: Basics Software and Reference Guide

#### The Basics of TeachTown: Basics



Computer Lessons

Comprehensive, self-adjusting curriculum. Engaging for

children.



deneralization Lessons

Relationship-building.

Naturalistic play
activities.

Enhances

generalization.



Data-Tracking

Automatically tracks progress. Share with other team members to set program goals.



Note-Taking

Leave session notes.

Connect everyone on the child's team.



Synchronization and Update

Portable therapy, synchronizes across multiple locations.

Secure server.

Updates curriculum automatically.













#### Research

#### **Applied Behavior Analysis (ABA)**

ABA lies at the heart of *TeachTown: Basics*. ABA, previously known as behavior modification, is the science that studies environmental events that change behavior. In ABA, the emphasis is on positive reinforcement, positive social interactions, and enjoyable learning. The National Research Council has called ABA the most effective treatment for children diagnosed with ASD.

#### **Instructional Methodologies Include:**

- **Discrete Trial Training** is a behavioral treatment intervention using the principles of Applied Behavior Analysis and derived from the work of Ole Ivar Lovaas, a UCLA psychologist considered to be one of the fathers of ABA. Discrete Trial Training takes a large or long-term goal and breaks it down into small, achievable steps. A particular trial may be practiced numerous times until the skill is mastered.
- Pivotal Response Training (PRT) is a behavioral treatment intervention based on the
  principles of ABA and derived from the work of Koegel, Schreibman, Dunlap, & Horner.
  PRT incorporates task interspersal, direct reinforcement, and the role of choice. Key pivotal
  behaviors, such as motivation and responsiveness to multiple cues, have been identified for
  students with autism.
- *Incidental Teaching* provides structured learning opportunities in the natural environment by using the child's interests and natural motivation. Incidental teaching was developed to increase language and social responses by maximizing the power of reinforcement and encouraging generalization (Hart & Risley, 1968, 1974; McGee, et. al., 1999).
- **Use of Visual Supports** Visual supports are tools that are used to increase the understanding of language, environmental expectations, and to provide structure and support (Charlop & Milstein, 1989, Campbell, et. al., 1995; Schreibman, Whalen, & Stahmer, 2000).

#### **Our Scientific Team**

At TeachTown, students with special needs are our exclusive focus, and our products are based on rigorous, up-to-the-minute research. *TeachTown: Basics*, our flagship product, uses evidence-based best practices from Applied Behavior Analysis (ABA), speech and language pathology, and developmental psychology to help students master a wide range of meaningful skills across multiple domains. *TeachTown: Social Skills* teaches behavioral improvement to children diagnosed with ASD through animated video modeling.

We have assembled a team of leading experts in the field to ensure that our products are effective, appropriate, and based on science. Our team includes; educators, researchers, and scientists from the following academic institutions:



















#### Reinforcers/Rewards

#### **Computer-assisted Discrete Trial Training (DTT)**

Trial difficulty is controlled by within-stimulus prompting, which has been shown to result in better discrimination, faster generalization, and independence. When necessary, a least-to-most prompting strategy is utilized.

#### There are many benefits to using *TeachTown: Basics* for computer-assisted DTT:

- The program is adaptive, automatically adjusting difficulty levels and selecting lessons based on student progress.
- Each student's data are automatically collected and reported.
- The stimuli in trials differ from pre- and post-tests, to help ensure concept learning rather than memorization.
- A least-to-most prompting strategy is used, paving the way for error-free learning.
- Educators can customize the curriculum, based on the individual student's needs or IEP goals.

#### **Effective and Research-Based Use of Rewards**

Rewards, also known as reinforcers, are a key component of ABA, and of *TeachTown: Basics*. Rewards can be defined as a stimulus that increases the future rate of the behavior with which it is connected. Decades of research show that when a behavior is rewarded, it is more likely to be repeated. In *TeachTown: Basics*, rewards take the form of brief games and cartoons offered to students during the lessons, as well as praise for tasks completed correctly. In *TeachTown: Basics* – in keeping with ABA philosophy – the student receives no reinforcement, positive or negative, for behaviors that should not be repeated.

#### Reinforcement is key to keeping students on task.

- An intermittent reinforcement schedule is an effective way to keep students responding.
- The rewards are self-limiting, lasting only 30 seconds before returning to the lesson.
- The rewards use engaging characters that motivate students to learn.











#### **Generalization Lessons**

#### **Software Alone Is Not Enough!**

TeachTown: Basics is a complete program. We don't believe in "teacher in a box."

Generalization activities are a fundamental part of the program and of any ABA therapy.

Such activities are necessary for students to demonstrate acquired skills in a different

educational setting.

8

Generalizes skills student is learning on the computer

Lesson teaches additional skills that are best taught by people

Instructions
are clear and use
everyday language.
Lessons are paraeducator and parent
deliverable

Our program offers 300 generalization lessons that are expressly written for teachers and caregivers and are easily implemented. The curriculum for the generalization lessons includes the same 6 learning domains and 5 levels as the computer curriculum, and each activity is linked to one or more lessons in the *TeachTown: Basics* software. Within each activity there are specific objectives that can be directly linked to and included in a student's Individualized Education Plan (IEP).



Connection to Computer Curriculum TeachTown®: Basics Eye Gaze, Friend Rules

#### **Learning Objectives**

Your student will follow the eye gaze of a peer or an adult.

**Related Skills:** Attending, imitation, initiation, turn taking

#### Materials Needed

Interesting posters and items to put around the

#### Preparation:

Gather your students in an appropriate area.

#### Instructions

1. Tell your students that you are going to play "I Spy" with just your eyes. Look at something big in the room in an obvious way. See if your students can follow your eyes and guess what you're looking

- 2. If your students do not name the item that you're looking at, add a verbal clue. While looking at the item, say, "I spy something blue."
- 3. Continue looking at the item and keep giving clues until your students name the item.
- 4. Repeat this activity multiple times until your students can name items by just following your eyes.
- 5. Let your students take turns spying new items. Encourage the student that's spying to look at an item and to give clues as needed.



**Make It Fun:** Put new and interesting items and pictures up in the room to look at.

**Make It Meaningful:** Have visitors enter quietly (e.g., parents at pick up time) and just look at the parent until the other students notice.

**Make It Easy:** Use a pointer or flashlight to show your students how to follow your eyes. **Make It Hard:** Do not look at the item the entire time.

#### **Related Activities:**

but rather look at it in shorter intervals

I. Sing the following song with your students. "Do you see what I see? Follow, follow me. Look up high, look down low, look to the side fast, look to the other side slow. Do you see what I see? Follow, follow me." Have your students practice following your eye gaze. This song follows tune of the song "Do What I Am Doing, Follow Follow Me."

2. Have all your students hide, except two of them. One student should wear a blindfold and the other student should watch as everyone else hides. Once your students are hidden, the student that did not wear a blindfold should give directions to the other student. However, they cannot move from where they are standing and cannot point or speak. Your student can only look to where your students are hiding. Then, have your searching student take off their blindfold and follow the eye gaze of the other student. The searching student can follow the eye gaze to find the hidden students.

**EXECUTION** Basics









Activities

Social and Emotional – Level: 3

There are numerous opportunities for **individualizing the activities.** A sliding ability curriculum map within each activity makes it easy to provide differentiated instruction for every student:

- Make it Fun. Gives a different way to do the activity to make it more fun
- Make it Meaningful. Provides suggestions of how to make the activity more meaningful for your student
- Make it Easy. Gives a different way to do the activity to make it easier for your student
- Make it Hard. Gives a different way to do the activity to make it harder for your student
- Related Activities. Suggests other activities you can do with your student to build similar skills

#### Each activity has simple instructions on:

- How to prepare the materials
- How long it will take to prepare the activity
- How to do the activity with students
- Where the activity should be implemented (i.e., home, school, outside)

Verbal students practice expressive language

Instructional tips for differentiating instruction









#### **Progress Monitoring**

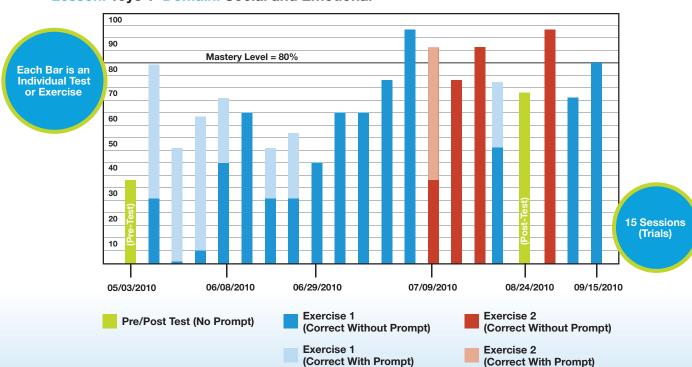
The automated data tracking and reporting that is an integral part of *TeachTown: Basics* will make your life easier and simpler. With *TeachTown: Basics*, you have a powerful tool for **quantifying and measuring student progress**, making it easy to demonstrate compliance with students' IEPs, state standards, and Common Core Standards.

Student progress is recorded, analyzed, and organized into reports automatically and is available in real-time to everyone on the student's education team. Teachers and administrators are provided the automated data analysis in the form of graphs and reports for IEP meetings and report cards. They receive daily, weekly, and monthly feedback to determine where a student may need attention, enabling them to tailor the program to each student's needs. Administrators may view results at the district level as well as drill down to disaggregate results to the individual student.

TeachTown: Basics provides automatic data tracking and Data is collected collection synchronized by a every day, every hosted data server which allows week, every month, for consistent programming, so and every "click of students can continue in-progress the mouse." sessions in any location Student Schools (A) TEACHTOWN Clinicians **Educational team can access** data anywhere at any time. TeachTown

Here are some examples of the kind of detailed, meaningful reports that are generated with TeachTown Basics:

**Lesson: Toys 1 Domain: Social and Emotional** 



To view additional examples of reports, go to: www.teachtown.com/Basics/Reporting















#### **Effectiveness**

#### **TeachTown: Basics gets proven results**

#### Study Details

District: Los Angeles Unified School District

Study Designs: Randomized Controlled Trial (RCT)—Random assignment to treatment and comparison groups at the classroom level

Participants: 47 students with autism in four Pre-K and four K/1 classrooms

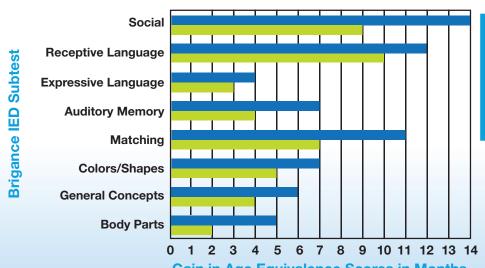
Timing: Fall 2009

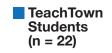
Duration: 3 months

Implementation: Treatment group used TeachTown: Basics software 15 minutes a day

Independent Measure: Brigance Inventory of Early Development (IED)







Control Students (n = 25)

**Gain in Age Equivalence Scores in Months** 

**Exceptional Solutions for Exceptional Students** 

#### **Study Details**

District: Killeen Independent School District, TX

Study Design: Pretest-posttest nonrandomized comparison group design

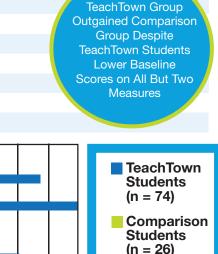
Participants: 90 students with disabilities (38 With Autism) in preschool and pre-K

Timing: 2009-2010 school year

Duration: 7 months

Implementation: Treatment group used TeachTown: Basics 15 minutes a day

Independent Measure: Brigance Inventory of Early Development (IED)



Months on

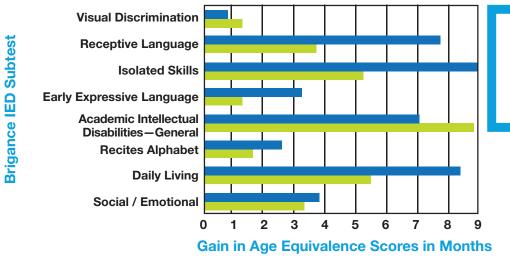
Average Across

All Subdomains

over 9 Months

of TeachTown

Instruction





District: Anson County School District, NC

Study Design: Single group pretest-posttest design

Participants: 158 at-risk kindergarten students from four high poverty elementary schools

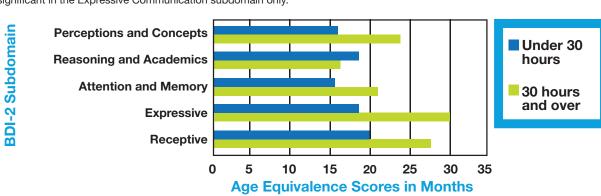
Timing: 2009-2010 school year

Duration: 9 Months

Implementation: Teachers were asked to implement the software 15 minutes per day. Actual use varied

Independent Measure: Battelle Developmental Inventory (BDI-2)

Results: Students who used the software at least 10 minutes per day (30 hours/academic year) showed greater gains on four out of five subdomains of the Battelle compared to students who used the software less than 30 hours. Results were statistically significant in the Expressive Communication subdomain only.



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#### **TeachTown: Social Skills Overview**

#### **How it Works**

Students diagnosed with autism spectrum disorders (ASD) and developmental and/or intellectual disabilities often need extra support when it comes to mastering social skills. That's why we created *TeachTown: Social Skills*. This comprehensive, character-based video-modeling curriculum for students with special needs complements our flagship product, *TeachTown: Basics*. In *TeachTown: Social Skills*, students follow the adventures of four fun, relatable animated characters as they learn to cooperate, listen, respect personal space, express emotions appropriately, and more.

Each target social skill is introduced and illustrated in a 2- to 3-minute animated episode and is part of a series of six days of lessons that include methods for differentiating instruction, generalization activities, and homework assignments.

*TeachTown:* Social Skills – created by experts – is designed for students with ASD, developmental delays, intellectual delays, and other special needs who have a language level of 4 through 8 years. This innovative program is:

- Easy to implement
- Created by experts
- Supported by research
- Classroom tested

#### The four volumes of TeachTown: Social Skills feature:



Instructions for implementing each lesson are included, and each lesson is designed to take no more than 20 minutes, including preparation time.

#### **Program Components**

Each volume of *TeachTown: Social Skills* includes 40 animated episodes, 240 lesson plans, and 50 worksheets. For each social skill, the following support materials are included:

- Homework Assignment (also includes Spanish version)
- Comic Book (also includes Spanish version)
- Assessment Sheet
- Student Worksheet
- Visual Reminder Poster

Each volume of *TeachTown: Social Skills* organizes 10 targeted behaviors (e.g., "Ask Before Interrupting Play") that are each based on an important social skill under a key theme (e.g., "Following the Rules").

Each targeted behavior features its own animated episode and six daily teacher-driven lesson plans that contain the following:

- Goal & Objective Socially valid theme goals. Each theme focuses on one goal, and each lesson concentrates on a specific objective aimed at meeting this goal.
- **Related Skills** While each lesson focuses on a specific goal and objective, they also address other important skills.
- Materials Materials necessary to complete the lesson.
- **Preparation** Each lesson is written to take no more than 20 minutes of instructional time, including preparation.

Each lesson plan also includes ideas for differentiated instruction ("Make it Easy" and "Make it Hard") as well as related activities that facilitate generalizing the target social skill. Each theme also includes a list of meaningful vocabulary words, to be used at the teacher's discretion, as well as a "Character Catch Phrase," which teachers can use to remind their students of the target social skill.

To augment the teacher-driven lessons and activities, an assessment tool, foldable comic book, worksheet, homework assignment, and visual reminder poster are also included.





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#### Research

#### **Created by Experts, Backed by Research**

The *TeachTown:* Social Skills curriculum was designed by professionals with backgrounds in general and special education, developmental and behavioral psychology, and speech-language pathology and is based on numerous studies that have shown that using video modeling for students diagnosed with ASD really gets results. Some research highlights:

- Video modeling is one of the most popular and effective approaches for teaching social skills to children with special needs (Bellini & Akullian, 2007)
- Empirical research supports the efficacy of video modeling in teaching social skills to children with autism (Corbett & Abdullah, 2005; Hitchcock, Dowrick, & Prater, 2003)
- When students can form emotional bonds with characters, motivation improves, resulting in fewer behavioral issues and better skill acquisition, generalization, and attention to task (Koegel, Tran, Mossman, & Koegel, 2006)
- Instruction that includes game-like features also enhances student motivation, leading to greater attention to content and greater retention (Ricci, 1996)

Animation is a familiar and relatable format for children. When animation and video modeling are combined, it makes for an innovative and compelling approach to teaching social skills, resulting in heightened student motivation. And the group teaching approach of *TeachTown: Social Skills* offers opportunities for students to learn from each other, interact socially, and work on skills in a natural environment.

#### **Targeted Social Skills**

The social skills featured in *TeachTown: Social Skills* are critical to students' well being. These skills help optimize classroom learning and school safety for students with special needs and diagnosed with ASD. *TeachTown: Social Skills* can help these students focus on building positive peer relationships. And at a time when the issue of bullying has become such an important part of the conversation, this program can help students cope with bullies and lessen the likelihood that they will become bullies themselves. Integrated throughout each volume of *TeachTown: Social Skills* are themes that help students build confidence, make good decisions, and become successful students – all of which contribute to creating a safe and secure school environment.



#### **Volume 1: Following Rules**

Ask Before Interrupting Play
Be Still and Quiet in Line
Follow Fire Drill Instructions
Listen When the Teacher Talks
Play by the Rules
Raise Your Hand Before Speaking Out
Sit When the Teacher Says
Use a Quiet Voice Inside
Use Lunchtime Manners
Wait to Speak Until Called Upon

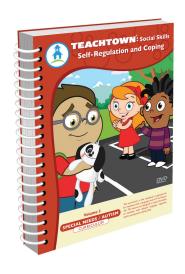


#### **Volume 2: Interpersonal Skills**

Ask Before You Hug
Be a Good Listener
How to Join Friends During Playtime
It's More Fun to Share
Look When Saying Goodbye
Respect Personal Space
Respond When You Are Greeted
Say Why You're Mad
Sometimes Things Break by Accident
Take Turns with Toys

#### **Volume 3: Self-Regulation and Coping**

Ask an Adult for Help
Be Nice When You Lose
How to Cheer Yourself Up
Know When to Take a Break
Say Why You're Sad
Sometimes Friends Don't Want to Play
Speak Up for Yourself
Stay Calm When the Schedule Changes
Take Deep Breaths to Stay Calm
Try Again When You Make a Mistake



# TEACHTOWN: Social Skills Good Communication Volume 4 CURLCULD The seriance is the manufact in group or the series of the seri

#### **Volume 4: Good Communication**

Make a Request
Change Topics Politely
Ask About Others Interests
Wait to Enter a Conversation
Initiating A Conversation
How to Say No
Apologize When You Make a Mistake
Tell the Truth
Continuing a Conversation
How to End a Conversation

before they play with

a "priming" section

in which the teacher

introduces the target

followed by the first

episode.

skill with visual supports,

viewing of the animated

others). It also includes



characters' story, and the

class will read the comic

Following the reading of

retell the story in a variety

of ways, using the comic

the story, students will

book as support.

the target social skill.

book together, reinforcing



characters, helping the

students to understand

facial expressions, and

between feelings,

behaviors.

that there is a connection

#### **Lesson Plan**

The six lesson plans for each theme are listed below. These lesson plans are to be completed sequentially, but daily implementation is not required.

students will watch the

episode, followed by an

activity. The lesson ends

with a final check for

episode and target

social skill.

comprehension of the

be completed sequentially, but daily implementation is not required.					
DAY	DAY	DAY	DAY	DAY	DAY
1	2	3	4	5	6
Day One Priming:	Day Two Introduction:	Day Three Social Comic:	Day Four Perspective Taking:	Day Five Generalization:	Day Six Extension Activity:
This first lesson involves teachers observing their students to determine their current level of proficiency in the target social skill (e.g., asking	This lesson focuses on demonstrating an understanding of the target social skill through the video modeling animation. First, your	TeachTown's animated characters are used as social models in this lesson. Each student will assemble their own comic book that tells the	In this lesson, students will work to understand characters' emotions. The activities focus on emotions and facial expressions of the	This lesson teaches the target social skill in a variety of environments so students will understand that the target skill is necessary	Students will learn how to predict possible situations in which the target social skill would be necessary. Students will also learn alternate





target skill is necessary in many different places and situations. Students are then directed to an activity in which the teacher observes them to determine if the target skill has generalized. If not, teachers are to repeat the lesson. This lesson also encourages students to situations. put themselves in the place of the characters to determine how they would feel if they were in the same situation.

Students will learn how to predict possible situations in which the target social skill would be necessary. Students will also learn alternate solutions or choices available to them if another person does not respond to the target social skill, such as coping with rejection. Activities also include the student's own feelings about the target skill and their perception of how they might feel in similar situations.



TeachTown products are designed to be easy to understand and simple to implement. As part of our commitment to improving student performance and teacher satisfaction, we offer various types of professional development – on-site training, webinars, on-line courses, and more – that support the products and improve outcomes even further.

#### **Cost Savings Benefits of TeachTown**

TeachTown: Basics and TeachTown: Social Skills are the most effective, innovative, comprehensive products of their kind on the market. They help give all students with special needs access to the best possible. TeachTown products aren't just the best – they're also the most cost-effective. TeachTown: Basics and TeachTown: Social Skills can save your district money in so many ways:

- TeachTown products lessen the need for additional staff, while placing students in the least restrictive environment
- *TeachTown: Basics* automatically provides data for compliance and reporting, thereby reducing administrative costs and helping to avoid potential lawsuits
- Our products help minimize unnecessary and costly clinic/institution placements
- The products offer an economical way to expand ABA services and maximize classroom specialist productivity
- Classrooms see a reduction in time spent managing disruptive behavior



TeachTown: Basic Training		
TeachTown:	On Site	Up to 20 Participants
Basics Training	Webinars	3.5 Hour Session Up to 6 Participants

TeachTown: Basic Additional Professional Services Offerings				
Classroom	On Site	Customized based on number of classrooms		
Consultation / Coaching	Webinars	1.5 Hour Session Unlimited number of participants		
TeachTown: Basics Professional Development	On Site	One Day or Two Days Customized based on number of classrooms		

TeachTown: Social Skills Training			
TeachTown: Social Skills Training	Webinars	2 Hour Session Up to 12 Participants	

TeachTown: Social Skills Additional Professional Services Offerings				
Classroom Consultation / Coaching	Webinars	1.5 Hour Session Unlimited number of participants		



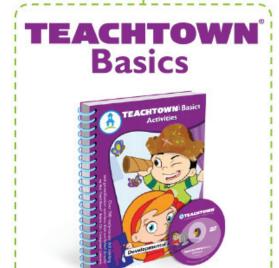


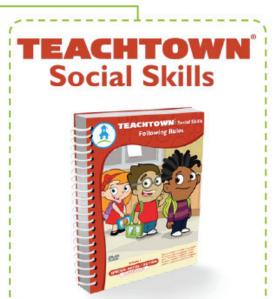


Thank you for taking the time to learn about TeachTown and our products. They are research-based, scientifically proven, effective tools for helping children – all children – achieve their full potential, with the aid of concerned, engaged educators. *TeachTown: Basics* and *TeachTown: Social Skills* are changing the lives of students and teachers in classrooms all across the country.

If you have questions or comments, please contact us at info@teachtown.com, or by phone at (800) 283-0165.







- TeachTown is the specialist focusing exclusively on serving the needs of students with autism, developmental disabilities, and intellectual disabilities. We know what it takes to make a difference with our students.
- TeachTown allows your students to succeed like never before.
- TeachTown is the most cost-effective way to teach your students.

